

## Focus Groups on Assistive Technology Use and Outcomes: A Consumer Perspective

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### Introduction

This needs assessment activity used the focus group as a qualitative research method to examine the perceived outcomes of using assistive technology (AT) by users of the technology. As a key stakeholder of AT outcomes their consumers' views are crucial. Our efforts sought to understand AT users "lived experience" and the meaning of assistive technology outcomes for consumers as they participate in their daily life activities. The focus groups took place at three sites: Milwaukee, Wisconsin, Menomonie, Wisconsin, and Seattle, Washington. We conducted the first group with a population of students with disabilities in an urban university (Group 1). The process was replicated in northern Wisconsin with a population of working age adults with disabilities who are part of a vocational rehabilitation institute located at that campus (Group 2). The third group was held in Seattle, Washington at a clinical outpatient rehabilitation facility. Participants of this group were adult clients who are currently active with the clinical and/or residential programs of the organization (Group 3). The results from each of the groups are briefly presented below, followed by summary comments.

### Group 1: University Student Focus Group

#### Methods

Five students with varied disabilities, three women and two men between the ages of 20-50, currently enrolled in an urban university, participated in a focus group

(Appendix A) with two facilitators using a modified Nominal Group Technique (NGT) (Delbecq, Van de Ven & Gustafson, 1986; Gustafson, Cats-Baril, & Alemi, 1992) to answer five open-ended questions (Appendix B). The questions were designed to capture attitudes and cognitions about assistive technology. Data were analyzed by trained qualitative investigators in the three steps suggested by Morgan (1988): open coding; the refining of thematic categories; and finally, the thematic coding of the raw data.

## **Results**

An extensive list of AT devices was generated by the focus group process. The tables included in Appendix C (Group1: UWM) show how the group felt about the most helpful types of AT information they had received (Appendix C, Table 1), how the group felt about their acquisition of AT information (Appendix C, Table 2), and the ways in which the group members used the information (Appendix C, Table 3). The fourth table in Appendix C reveals the themes that evolved after expert coding. Two discoveries emerged from this data collection and analysis. First, the definition of outcomes from consumers and, secondly, the implications of how consumers view outcomes. The priority listings identified by the student research participants indicated highly idiosyncratic, disability-specific prioritization. Activities of daily living (ADL) and mobility were primary. The scope of available equipment, sources of supplies, and rehabilitation professionals' knowledge of available equipment were considered important. Equipment that increased efficiency and productivity was identified as essential.

## **Discussion**

A key discovery emerged. In this group, the consumers' definition of "outcomes" differed from the definition of "outcomes" held by service providers and researchers.

The results challenge subsequent focus groups to revise their questions to elicit necessary information related to outcomes. Similar findings emerged from the two additional focus groups conducted by ATOMS partners and were underscored by the shared insight of an ATOMS team member who has a disability himself.

### **Group 2: Adult Vocational Rehabilitation Focus Group**

#### **Methods**

The group followed the modified Nominal Group Technique (Appendix A) format listed under the University focus group summary and used the same questions to generate data. The data from this group did not undergo the same coding as was done with the first group. The raw data is reported in Appendix D.

#### **Participants**

Adults of working age (average age 39) who are clients of a vocational rehabilitation institute participated in this group. There were six participants, two males and four females. Disabilities included paraplegia; back injury (3); mental health issues; fibromyalgia; scoliosis; severe cerebral palsy and arthritis. Two participants had multiple disabilities. Five participants were users of devices requiring low to moderate expertise to use. One person had numerous devices that required high level skills to use.

#### **Results**

Three lists of AT devices were generated but not prioritized by the participants (Appendix D). The group did not discuss outcome measures in spite of prompting to do so. They focused on process issues and their own personal experiences related to

securing their AT. The group is intelligent and experienced in using AT devices from a number of service perspectives. They had excellent verbal skills and insight. Utilization of AT and participation in this focus group had a positive impact on the group members. Transportation to the distant group site presented a barrier to participation by one member of the group. However, she was able to participate fully and successfully in the group process by using a speaker phone.

## **Discussion**

The group had trouble grasping the researchers' definition of outcomes. Stepping back and helping consumers understand what outcome measures are will help better determine how they will be utilized. A definition of outcome measures and some examples for the group to review before participating would be helpful in future groups. The focus group methods, format and structured questions worked well.

## **Group 3: Adult Outpatient Rehabilitation Focus Group**

### **Methods**

As with the previous groups, this group, too, followed the modified Nominal Group Technique (Appendix A) format and used the same questions to generate data. Also, the data from this group did not undergo the same coding as was done with the first group. The raw data is reported in Appendix E.

### **Participants**

Seven individuals participated in this group with the following demographics.

Participant #1 Age: 56

Gender: Male.

Disability: CP

AT devices participant uses:

Power W/C

Augmentative Communication

Computer with Alternate Access

Lap tray  
Level of expertise of devices: Expert  
Attendant, interpreter, advocate attendance at focus group: NA

Participant #2 Age: 56  
Gender: Male.  
Disability: CP  
AT devices participant uses:  
Power W/C  
Augmentative Communication  
Computer with Alternate Access  
Lap tray  
Level of expertise of devices: Expert  
Attendant, interpreter, advocate attendance at focus group: NA

Participant #3 Age: 41  
Gender: Male.  
Disability: Post Surgical Rupture of Aorta Quadriplegic  
AT devices participant uses:  
Power W/C  
Augmentative Communication  
Computer with Alternate Access  
Lap tray  
Level of expertise of devices: Expert  
Attendant, interpreter, advocate attendance at focus group: NA

Participant #4 Age: 41  
Gender: Male.  
Disability: CP  
AT devices participant uses:  
Power W/C  
Augmentative Communication  
Computer with Alternate Access  
Lap tray  
Level of expertise of devices: Expert  
Attendant, interpreter, advocate attendance at focus group: NA

Participant #5 Age: 52

Gender: Male.  
Disability: CP  
AT devices participant uses:  
Power W/C  
Augmentative Communication  
Computer with Alternate Access  
Lap tray  
Level of expertise of devices: Advanced  
Attendant, interpreter, advocate attendance at focus group: NA

Participant #6 Age: 42  
Gender: Female.  
Disability: Neuromuscular Disorder C-4 Quadriplegia  
AT devices participant uses:  
Power W/C  
Augmentative Communication  
Computer with Alternate Access  
Lap tray  
Mouth stick  
Optical head pointer  
Level of expertise of devices: Expert  
Attendant, interpreter, advocate attendance at focus group: NA

Participant #7 Age: 42  
Gender: Female.  
Disability: CP  
AT devices participant uses:  
Power W/C  
Augmentative Communication  
Computer with Alternate Access  
Lap tray  
Reacher  
Pointer stick  
Level of expertise of devices: Expert  
Attendant, interpreter, advocate attendance at focus group: NA

## **Methods**

Following the group technique, raw lists were created (see Appendix E). There were no revisions. The questions were address in order with everyone having an opportunity to respond. The facilitators rotated the person who started commenting for

each question. The entire meeting was done verbally with the facilitators taking notes. At times the facilitators had to expand a little on the question by giving examples. The meeting was held in a rehabilitation facility with everyone around a large round table so they could all see each other. Several of the participants used only their A/C equipment to interact, others, because we were familiar partners, chose to speak rather than use their device.

The group was specifically selected to reflect the perspective of people with multiple disabilities. These folks often have sensory limitations as well but they were not represented in this group. The group members all had multiple disabilities, were known to each other, and were comfortable in communicating both verbally and with their A/C equipment.

## **Results**

The participants were uniformly interested in wanting access to information about technology that would allow them to make choices, even though they may not be realistically able to acquire new equipment. The group facilitators reported that we need to address this group with a protocol that allows them to express what value AT has contributed to their lives.

In the future, we would use the same group size and configure them in a similar fashion. We would conduct the meeting the same way, however the questions should be changed to reflect outcomes, i.e. what is your technology? and what has it done for you in your life?

## **Summary and Discussion**

Several key discoveries important to professionals working with assistive technology emerged from all three of these initial consumer focus groups. First of all, the data from all three groups clearly demonstrates that the consumers' understanding of "outcomes" is very different from the definition of "outcomes" that is held by service providers or researchers. Secondly, group members focused on the devices themselves, not outcomes or effectiveness of devices. They were more concerned with process than outcomes and the idiosyncratic utility of the device to enable them to take care of themselves independently and to participate in the lifestyle of their choosing. Members of all three groups expressed interest in continued participation in the ATOMS research projects and were pleased to be asked to provide a their perspectives as consumers of AT devices and to contribute to the development of a more effective outcomes measurement system for the future. The focus group method was agreed by all group leaders to be effective as an initial step in identifying consumer perspectives and in eliciting their perceptions, cognitions and attitudes towards assistive technology. All agreed that additional steps will be necessary to integrate the consumer stakeholder perspective into the developing AT outcomes measurement system. The results of all three groups were discussed at an ATOMS collaborators meeting and challenged the researchers to design new questions to elicit specific outcomes information for subsequent focus groups (see Appendix F). These new questions, based on the information garnered in the first round of consumer focus groups will be used in the second round with the same participants, targeted for the Fall of 2003.

## **References**

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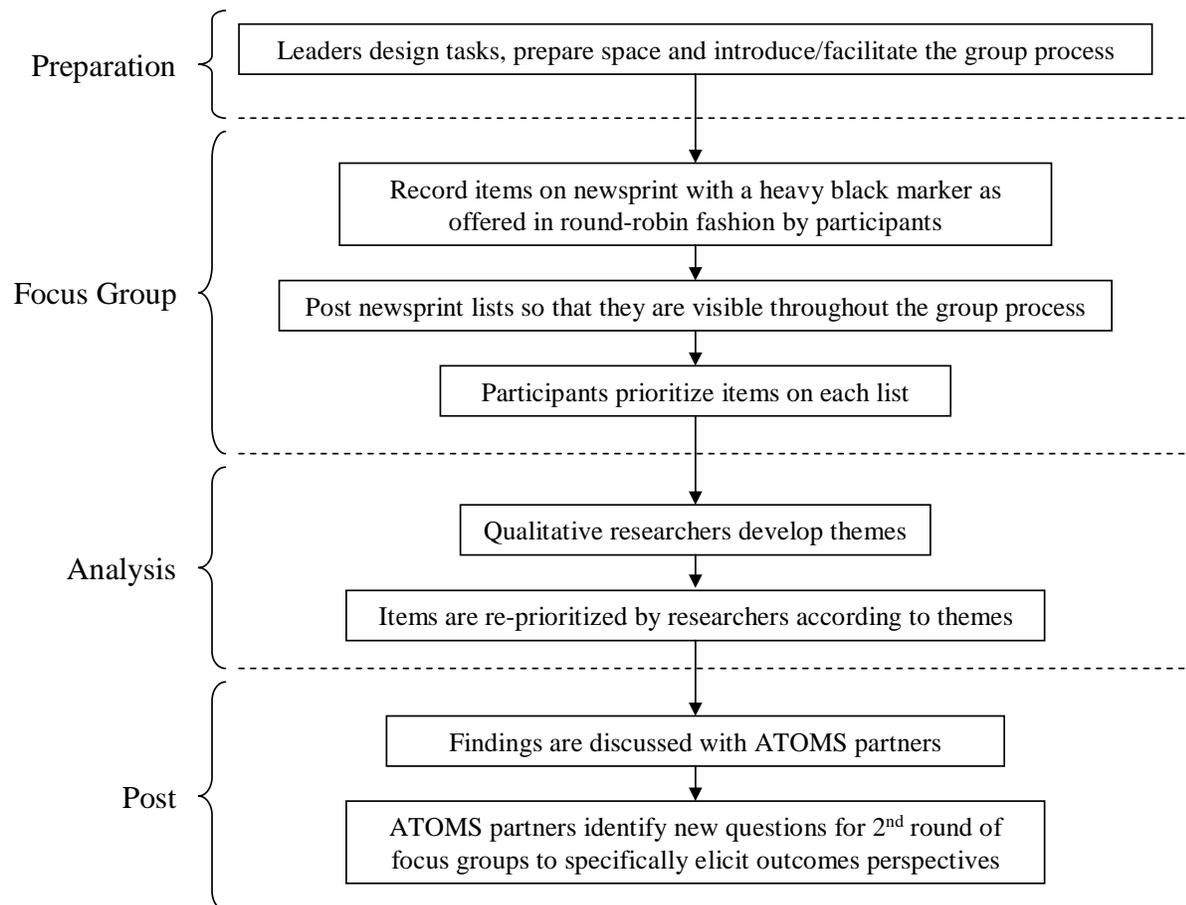
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## Appendices

### Appendix A

#### Modified Focus Group Format

#### Focus Group Methodology



Appendix B

**Consumer Focus Group Round #1 Questions**

- 1A. What assistive technology devices do you use?
- 1B. How do you get your assistive devices?
- 2. What types of assistive technology would be most helpful?
- 3A. How would it be best for you to get this information?
- 3B. How could you use the information?

Appendix C - **Raw Data and Data Analysis University: Group 1**

Table 1

<b>2: Most Helpful Types of AT Information</b>	<b>Number of priority votes received (max 3 per student)</b>
Resources for out-of-pocket purchases	4
Financial aid – getting info on what consumers are entitled to or qualified for	2
What kind of devices are available for your specific disability	2
Benefits to be more clear before purchase	1
Customer comments available	1
Information on most beneficial device	1
Options available	1
Pros & cons of using technology	1
Specific listings of what is accessible and how it is accessible, so individual can decide (e.g. for an apartment complex)	1
Truth in advertising	1
Alternative ways to use certain equipment	
Educational resources about device	
List of resources to access on internet	
Measurements	
Reputable web sites	
Softer, more comfortable	
Specifics on installation	
Support line	
<b>Total Votes</b>	<b>15</b>

Table 2

<b>2: Most Helpful Types of AT Information</b>	<b>Number of priority votes received (max 3 per student)</b>
Resources for out-of-pocket purchases	4
Financial aid – getting info on what consumers are entitled to or qualified for	2
What kind of devices are available for your specific disability	2
Benefits to be more clear before purchase	1
Customer comments available	1
Information on most beneficial device	1
Options available	1
Pros & cons of using technology	1
Specific listings of what is accessible and how it is accessible, so individual can decide (e.g. for an apartment complex)	1
Truth in advertising	1
Alternative ways to use certain equipment	
Educational resources about device	
List of resources to access on internet	
Measurements	
Reputable web sites	
Softer, more comfortable	
Specifics on installation	
Support line	
<b>Total Votes</b>	<b>15</b>

Table 3

<b>3A: Best Method of Acquisition of AT Information</b>	<b>Number of priority votes received (max 3 per student)</b>
Internet	3
Primary Physicians	2
VSA-National/state organization for disabled artists	2
E-mail from specific companies	1
Friends, word of mouth	1
Independent Living Centers	1
Oncologist	1
Rehabilitation Technician	1
County social worker	
Disability focused magazines	
DVR counselors	
E-mail about updates	
Milwaukee County Office for persons with disabilities-Handy News notes	
SAC	
<b>Total Votes</b>	<b>15</b>

Table 4

<b>Expert-Coded Themes and Number of Matching Items From Group Lists</b>	
Theme	Number of Items
<b>Question 1A: What assistive technology devices do you use?</b>	
Activities of Daily Living	5
Mobility	5
Communication/Personal	3
Communication/Occupational	2
<b>Total</b>	<b>15</b>
<b>Question 1B: How do you get your assistive device(s)?</b>	
Personal	7
Agency/Funding Source	6
Specialist/Professional Referral	2
<b>Total</b>	<b>15</b>
<b>Question 2: What types of assistive technology information would be most helpful?</b>	
Access	8
Educational	7
Assistance Required	
Comfort	
Descriptive	
<b>Total</b>	<b>15</b>
<b>Question 3A: How would it be best for you to get this information?</b>	
Professional	7
Independent Mode of Access	5
Organization	2
Education	1
Agency	
<b>Total</b>	<b>15</b>
<b>Question 3B: How would you use the information?</b>	
Efficiency	4
Personal Productivity	4
Quality	4
Cost	3
Funding	
<b>Total</b>	<b>15</b>

Appendix D

**Raw Data Adult Vocational Rehabilitation: Group 2**

**Question 1: How could assistive technology outcomes information be helpful?**

Know more about product  
Could I try it first?  
Understand features, functions, compatibility, etc.  
Would like to try voice activated wheelchair  
Adaptive software  
Availability of products  
I know I will have future needs, this would allow me to research things  
Helps in purchasing  
Brochures on services  
“Different technologies”

**Question 2: What types of assistive technology outcomes information would be most helpful?**

Funding connections would be helpful  
Have bought things and then thrown out  
Word of mouth is helpful  
Make more informed decisions  
See equipment and try  
Need info in a timely manner  
Future oriented information  
Information on AT other than work related  
Try out new products on computer  
Try and purchase  
Is it cost effective?  
Expo for families  
Fliers  
Sit and talk to one another  
Help to deal with vendors

**Question 3: How would it be best to get the information?**

Consumers Report would be helpful  
Try out is most important  
Information to all people  
Expo of devices  
Through DVR counselors

Appendix E

**Raw Data PROVAIL: Group 3**

**Question 1A: What Assistive Technology devices do you use?**

Wheelchairs  
Communicator (Liberator, Light Talker, Pathfinder, Dyna...?, Canon Alphabet Board)  
Computer  
Morse Code (DARCI and EZ Keys, Handi-Code)  
Cell phone  
Speech to Speech  
Eyeglasses  
Key guards  
Mouthstick  
Lap Tray  
AFOs  
Computer optical pointer  
Transfer disk  
Adapted telephone  
Cup holder  
Electric toothbrush  
Hoyer lift  
Adapter silverware  
Rocker knife  
Lip Bowl

**Question 1B: How did you get your assistive devices?**

DVR Counselor  
Settlement  
Speech pathologist  
Medicaid  
Company direct  
Family  
AT Developer  
Medicare  
Insurance  
Assistive technology service provider  
Friends  
OTs  
PTs

Supported Employment  
Personnel agency  
Person via “Sprint” and Washington State U  
Wheelchair service provider  
Pass plans

**Question 2: How could assistive technology outcome information be helpful to you?**

To interact with company to offer ideas for improving a device  
To get information on products to be used as AT that you may not normally see that way  
To have information as a resource for others in my life  
Build awareness (advocacy)  
Spread the word. The more that know how helpful it is the better

Note: One or more participants brought up the content of the following cues spontaneously without prompting. Use information to:

Decide and choose device/system and service  
Compare devices/services  
Identify what potential improvement I might have  
Identify what independence I might achieve  
Identify how my quality of life might change

**Question 3: What types of Assistive Technology outcomes information would be most helpful?**

Comparing devices  
Better promotion of conferences for all to participate  
Data base of products and services  
Team approach, multidisciplinary

Note: Participants brought up the content of the following cues spontaneously without prompting.

Availability  
Maintenance  
Functional and performance outcomes of devices and services  
Device features  
Service features  
Success of various funding sources for a given device or service

**Question 4: How would it be best for you to get this information?**

Word of mouth

Government/university resources  
Trade shows  
Auctions  
Yard sales  
Radio spots  
Newspapers  
Websites  
Phone Hotline

Note: Participants brought up the content of the following cues spontaneously without prompting.

Friends  
Neighbors  
Other users  
Catalogs  
Therapists and rehabilitation personnel  
Television and other commercial advertising  
Internet

Appendix F

**Focus Group Questions for Consumer Focus Groups - Round 2**

1. What has assistive technology done for you?
2. Based on your experiences, what would you tell the funder of your assistive technology device to convince them to continue to increase funding support?
3. Other than funding, what were the positive or negative experiences you had with the process of getting your assistive technology?
4. What would you tell the inventor or manufacturer of your device(s) about what works or doesn't?
5. Who have you told about what works and what doesn't with your device?

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